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Free FSBO School Teaches Home Owners How to Sell Their Homes Themselves at FreeFSBOSchool.com

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FALLS CHURCH, Va., May 22 /PRNewswire/ -- As the housing market gets softer, more and more home owners are trying to save money bypassing a realtor and selling their homes themselves. Home owners can save tens of thousands of dollars in the process, making "For Sale By Owner" an attractive option.

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But the For Sale By Owner (FSBO) path can be filled with problems. "Most home owners have very little idea what the local market is like or how much their home is worth," says Ray Hamilton, real estate author and founder of Free FSBO School.

FreeFSBOSchool.com features extensive information for home owners hoping to sell their homes themselves. The site offers tips and know-how via e-newsletters, weekly teleseminars, online articles, over-the-phone consultation,

workbook, and a two week trial of their Assist Program -- all for free.

"Home owners need to understand how to advertise their home, about some pressing security issues, and what forms they'll need to have ready," Hamilton said.

Additionally, Free FSBO School offers a link specially for military

personnel at <http://www.PentagonForSalebyOwnerNewsletter.com>.

"People in the military often have to sell their homes quickly and on a tight budget. We're seeing a large number of National Guard members whose frequent and extensive deployment is forcing them to make adjustments in their home ownership situation. For them, knowing how to effectively sell their home fast and at a good price is of paramount importance," Hamilton pointed out.

Hamilton, who has assisted with hundreds of FSBO transactions in recent years, is author of the book, "What Every FSBO Home Seller Needs To Know." Hamilton steps FSBO owners through a streamlined five step process of understanding market conditions, calculating the price of the home, preparing the home for sale, marketing and showing the home, negotiating the contract, then closing the sale and moving.

"As the real estate market becomes more volatile, it's important to know how to assess your market and price your home wisely. Otherwise, you can wait a very long time to sell your home," Hamilton said.

See the main site at <http://www.FreeFSBOSchool.com>.

SOURCE FreeFSBOSchool.com -0- 05/22/2006 /CONTACT: Ray Hamilton of FreeFSBOSchool.com, +1-703-801-0574, OfficeManager@FreeFsboSchool.com/ /Web site: <http://www.FreeFSBOSchool.com> / CO: FreeFSBOSchool.com ST: Virginia IN: RLT CPR MLM SU: TU-IL -- LAM056 -- 9516 05/22/2006 10:53 EDT <http://www.prnewswire.com>

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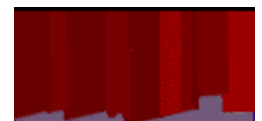
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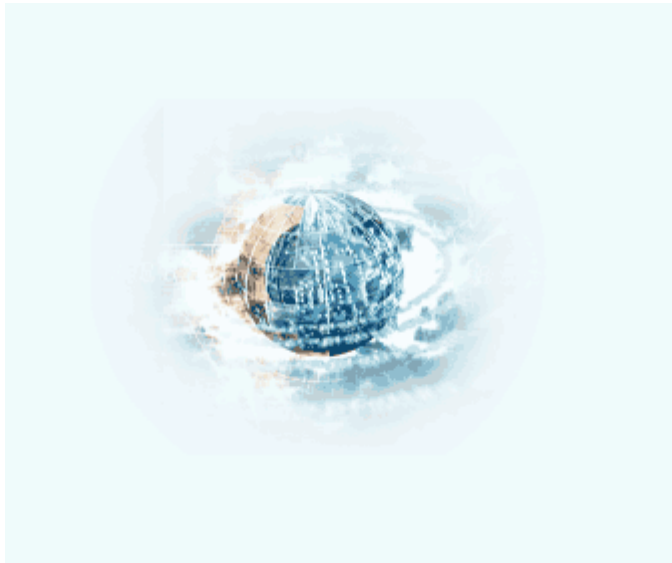
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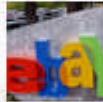


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